



CPD COURSES

Sydney

Strata

Wed 15th Oct

Tamworth

Sales & Prop Mgmt

Fri 17th Oct

Orange

Sales & Prop Mgmt

Mon 20th Oct

Sydney

Sales or Prop Mgmt

Fri 24th Oct

Coffs Harbour

Sales & Prop Mgmt or
Strata

Mon 3rd Nov

Sydney

Business Broking

Thu 6th Nov

Blue Mountains

Sales & Prop Mgmt

Thu 6th Nov

Batemans Bay

Sales & Prop Mgmt

Fri 7th Nov

Castle Hill

Sales & Prop Mgmt

Fri 7th Nov

Community Schemes - what are they and what's changing?

As a national Registered Training Organisation, we have the opportunity to provide training to agents from all over Australia. Not every agent gets to deal with the variety of "stock" that includes community schemes, which means that we are often asked to explain how they work. With the announcement of the Community Scheme Law reforms from NSW Fair Trading in the last couple of weeks, we thought it a perfect time to have a refresher of what the schemes are as well as letting you know what the proposed reforms look like.

Community schemes differ from State to State. They are essentially a subdivision of land with shared property, much like the strata title system. However it allows for a more comprehensive subdivision to include Torrens title properties as well as strata properties. These are sometimes referred to as gated estates.

In New South Wales they can come in three forms:

1. Community schemes,
2. Neighbourhood schemes and
3. Precinct schemes.

As at July 2014, New South Wales had 709 community schemes, 30 precinct schemes and 1,459 neighbourhood schemes. Parcels of land may be subdivided by community, precinct or neighbourhood schemes. The collective ownership model is a corporation called the 'association' and the communally owned property is known as 'association property'.

The Community Land Management Act 1989 and the Community Land Development Act 1973 are the two main pieces of law that govern Community schemes and are now being reviewed through the NSW Fair Trading Strata and Community Reforms which started in 2012 with the Strata position and discussion papers. Community schemes laws have generally been based on the main strata laws. However, as Strata laws have been constantly evolving, the community laws have not.

The proposed community specific changes are as follows:

- allow land to be added to a community or precinct scheme, providing it has been disclosed in the development contract
- allow a schedule of contributions to be included in a development contract which will itemise expenses and identify who is responsible for payment

CERTIFICATE OF REGISTRATION COURSES

Tamworth

(Dist Ed + 1 day workshop)

Thu 16th Oct

Sydney

Mon 20th – Wed 22nd Oct

Orange

(Dist Ed + 1 day workshop)

Tue 21st Oct

Sydney

(Dist Ed + 2 day workshop)

Sat 25th - Sun 26th Oct

Castle Hill

Mon 3rd – Wed 5th Nov

Coffs Harbour

(Dist Ed + 1 day workshop)

Tue 4th Nov

Batemans Bay

(Dist Ed + 1 day workshop)

Thu 6th Nov

Bathurst

(Dist Ed + 1 day workshop)

Tue 11th Nov

FINANCE AND MORTGAGE BROKING COURSES

Cert IV in Finance & Mortgage Broking

Sydney

Wed 15th - Fri 17th Oct

Dip of Finance & Mort Broking Mgmt

Upgrade for existing Cert IV holders

Sydney

Wed 22nd - Thu 23rd Oct

News from the Office

The College predicted that the October long weekend would be a quieter period due to everyone having that extra day off and getting relaxed... How wrong we were! It seems that a lot of our existing and new students were more motivated than ever to tackle their studies head on over the weekend. As for our face to face courses, we were once again blown away with the amount of attendees to our CPD and experienced agents licence program. The feedback has been fantastic from all our courses run over the last two weeks.

With the high demand of training this year, the College has had to recruit very quickly and it is fantastic news to say that we have two new staff members join our ACOP family. Emilie Kemp has joined our production team and has hit the ground running. Emilie is Imogen's sister and they have a fierce rivalry over who has neater handwriting. Tanya Mottl has also joined the team and will be working on marking assessments and will be here for student phone support.

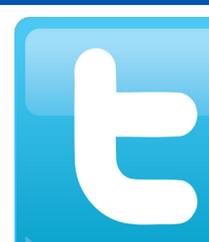
In other news, the College is looking at developing a weekly webinar session for students to ask our trainers questions in regards to their assessments and just general advice within the fields they are studying. We are also launching our first Certificate IV in Training & Assessment course later this year, so come and join some of the ACOP staff who will also be taking part in the class. So if you were ever interested in becoming a trainer, please get in touch with the College to get some more information on start dates.



Online CPD now available for Real Estate Sales, Property Management, Business Broking, Strata, Stock and Station and On-site Residential Property Management.

\$99

Social Media



Property Licence Courses

Experienced Agents
Property Licence
Program
Castle Hill

Mon 10th - Fri 14th Nov

Trust Accounting
Castle Hill

Mon 10th - Wed 12th Nov

Property Management
Castle Hill

Wed 12th - Fri 14th Nov

Business Broking
Agency Practices
Sydney

Thu 11th - Fri 12th Dec

Sales for Real Estate
Castle Hill

Tue 18th - Fri 21st Nov

Strata Management
Agency Practices
Sydney

Tue 11th - 14th Nov

Stock & Station
Agency Practices
Sydney

Mon 3rd - Fri 7th Nov

Financial Management
Sydney

Thu 23rd - Fri 24th Oct

Staff Management
Sydney

Thu 16th - Fri 17th Oct

Is it Time You Upgraded to Your Licence?

ACoP runs an Experienced Agents Property Licence Program which, in conjunction with Recognition of Prior Learning (RPL) assessment, will enable you to complete your Real Estate Licence qualification in 5 days with take home assessments.

We will also assist you with completion and submission of your licence application to NSW Fair Trading free of charge.

Free Assessment

Send us your resume & copies of any qualification transcripts you may have for a free and confidential preliminary RPL assessment.

Stock & Station Agency Practices Course

for existing Real Estate, Strata and Business Broking Licensees

Monday 3rd to Friday 7th November
at Sydney CBD.

Ring **1300 88 48 10** to book!

Why not try online CPD for \$99?



Australian College
of Professionals

The College trainers will be conducting Certificate of Registration and CPD courses in city and country areas of NSW in 2014.

Ring 1300 88 48 10 to book

or

visit our website - www.acop.edu.au

Customised and in-house CPD courses are available.
We come to you!

Real Estate, Strata, Business Broking,
On-site Residential or Stock & Station.

In Sydney, courses are run at Bankstown, Castle Hill, the CBD at St Andrew's House, Liverpool, Northern Beaches and Parramatta.

